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**STOCKTON UNIVERSITY  
ANNUAL REPORT FOR  
2020 INITIATIVES PROJECT**

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<b>PROJECT LEADER(S):</b>	Daniel Moscovici
<b>PROJECT TITLE:</b>	UTSM Chile and Stockton Initiative
<b>DATE:</b>	5/3/2018
<b>CC:</b>	

- *The boxes below expand as needed to accommodate your notes. You may also include/submit appendices or attachments, if needed.*
- *Email a copy of this completed form to Jessica Kay, Planning Analyst at: [2020@stockton.edu](mailto:2020@stockton.edu) or [Jessica.Kay@stockton.edu](mailto:Jessica.Kay@stockton.edu).*

**Please provide a summary of the project and your experience.**

The goal is to internationalize Stockton by initiating an MOU with UTSM in Chile. This will be achieved with three activities. First, presenting, then publishing, internationally collaborative research (wine sustainability data from NJ & Santiago region of Chile) with colleague from partner University (UTSM - Chile), at an internationally recognized academic meeting (Association of Wine Economists – Padua, Italy). Second, bring in an expert speaker from our partner university overseas to present on economic and environmental issues in Chile (mining, fisheries, wine) at Stockton. This will benefit programs in SUST, ENVL, HTMS, ECON, MBA, PSM, MARS, GEOL, and the Caribbean/Latin American, Global Studies, and Spanish minors or concentrations. Third, to develop curriculum for students to travel to Chile, for a short-term study abroad program. This combined vision will have a strong impact on Stockton! Having an international guest speaker, collaborative/comparative and interdisciplinary presented and published research, and the opportunity for students to study in Chile starting fall semester 2018 will further our goal and reputation for excellence. This request for funding leverages matching funds from within Stockton and UTSM.

**Please attach a copy of your original proposal or list your stated objectives and expected outcomes.**

- 1) First, conference presentation at an international conference with subsequent publication of research in peer review journal (ideally Journal of Wine Economics or Society & Natural Resources). Also, it allows the opportunity to network and collaborate with other foreign scholars, apply for grants within the wine industry, and develop other MOUs with other universities around the world. Success will be measured by presentation of research and publication of research paper.

- 2) Allowing students, faculty and community to learn about interdisciplinary research from a scholar from South American and further globalize our campus. Success will be measured by number of students/faculty/staff attending the lectures and the publication of the visit in local papers, Stockton Times and maybe Presidents report. Ideally this will begin the exchange of lecturers between Stockton and UTSM more regularly.
- 3) Develop another short-term international opportunity for students to study abroad. The course will be interdisciplinary, and collaborative between Stockton and UTSM. Many students don't have the money or time to study abroad for a semester or more – this short term opportunity can bolster Stockton's numbers of study abroad and globalize education for our generally regional students. Success measured by successful development of a field-study study abroad course.

**Please describe the results of your project and compare them to your original expectations. Elaborate on how well your objectives were met and how they might have changed. Note any particular obstacles that may have prevented your achieving full satisfaction on desired outcomes.**

1. Work was presented at two conferences
  - (2017) *Sustainability and its Impact on Chile's Vineyards*. 10<sup>th</sup> International Conference of the Academy of Wine Business Research (AWBR), July 25-28, 2017 (Sonoma, CA) *refereed conference*, 2<sup>nd</sup> Author
  - (2017) *Sustainability: Best Management Practices – Wineries in Santiago, Chile & New Jersey USA*. 11<sup>th</sup> Annual Conference of the Association of American Wine Economists (AAWE), June 28-July 2, 2017 (Padua, Italy) *refereed conference*
2. Invitation was made and Dr. Valenzuela presented two lectures at Stockton University on April 24, 2018. Posters were made & distributed and turnout was good. He was able to leverage matching funds from his university for this visit. We paid for his flight only & I took him out to dinner a bunch of times on my own. An interview was even conducted by students in the language program.  
<https://youtu.be/Bn2Yi6CT27E>
3. The trip to develop the field study course has been delayed until December 2018. This funding has been approved to rollover into FY 19. The course will be taught in Fall semester 2019.

**Please list any follow-up actions (publications, presentation venues, etc.)**

So much more coming – field study course, new research projects, and lots of collaborations and partnerships between Stockton & UTFSM

**Are you recommending the continuation of this project? If so:**

- **What are the next action steps you foresee or recommend?**
- **What are the expected budget requirements going forward?**
- **Please identify the program, department, or division you should be working with to secure continuation of funding for your project.**

*[Note: continuation proposals must be approved and incorporated into the appropriate budget process.]*

Some funds have been rolled into FY 2019 – so there is still a little more work to be done. This was already approved. Can follow-up more on this after that completion.

**FINANCES: Based on your proposal, please outline below how the award has been spent.**

	Amount	Notes/Comments
<b>Beginning Budget Balance as of:</b>	<b>\$</b>	
Salary Expenditures		
• Stipends	\$	
• Full-time staff salaries	\$	
• Full-time faculty salaries	\$	
• TES salaries	\$	
• Fringe Benefits	\$	
<b>Total Salary and Fringe Expenditures</b>	<b>\$</b>	
Non-Salary Expenditures ( <i>supplies, travel, etc.</i> )		
•	\$	
•	\$	
•	\$	
•	\$	
•	\$	
•	\$	
<b>Total Non-Salary Expenditures</b>	<b>\$</b>	
<b>Total Salary + Non-Salary Expenditures</b>	<b>\$</b>	
<b>Ending Budget Balance as of:</b>	<b>\$</b>	

*If there are remaining expenditures required to complete the project, please itemize them with expected amounts and timing for payment.*

**IMPORTANT:** *Unused funds will revert to the general 2020 Initiative Fund at the end of the fiscal year if not approved and encumbered for project costs.*

Item	Expected Amount	Expected Timing for Payment
<b>Total</b>		